

Siemens/Dade Behring Lab Experience

Athens Lab

Judge Kent Lawrence
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Lab

- Viva-E
- Up to 500 tests per day
- Continuous processing
- Individual screens or any combination of tests-
- First result 11 minutes- every 30 sec after
- All results sent for GCMS have been confirmed



Volume of tests

- Currently running 200-350 week:
DUI/Drug Court
Felony Drug Court
Court Services
Superior Court-custody/divorce
Beginning July 1- will test all Pretrial participants: 900-1000 in program at any given time.

Staffing/Resources

- Part time lab tech with Coordinator as back up
- Hiring 2 part time collectors
- As volume dictates, we will train collectors in lab procedures

Athens Drug Lab 322 E. Washington Street, Suite 430 Athens, GA 30601 706-813-3200

Specimen ID: 4719	Agency: Felony Drug Court
Accession: 1386: 1386	Requesting Party:
Order ID: 043007230M	Date Collected: Jun 12, 2009 2:23 PM
Name: Calven, Terry	Test Date: Jun 12, 2009 11:13 AM
DOB: Jun 28, 1988	Collected By: BC
Order Type:	Screen: AB
Urine Drug Test:	Forward to reference sample

Test	Result	Flag
Chetone	200 mg/dL	Negative
ETG	48 ng/dL	Negative
EE	3.2	Negative
UAC	69.9 ng/mL	Positive
UAC		Cutoff: 50
UAC		Cutoff: 50

COTTS

- Court Ordered Treatment Tracking System
- Web based-accessible to all-real time
- Users friendly, permissions based, secure
- Collects information in a concise, logical manner
- Expanding report capabilities
- Direct download of UDS results

Benefits

- Purchasing power with State contract
- Technical support very responsive
- Revenue generating mechanism
- Validity of results
- Service to the community

Revenue

- Anticipated first year of collections: \$50,000
- Anticipated second year collections from current sources \$94,000
- Anticipated new revenue from outside sources: \$75,000. This represents only 250 additional tests per month.

Issue to Consider

- SPACE-Need dedicated workspace with connectivity and refrigeration
- Time- who will run screens?
- Volume-with the time you allot, how many screens can you handle?
- Collection-valid results only with observed screens
- Learning curve- not large but something to consider-
